

19-20

**MEMORANDUM OF UNDERSTANDING (MOU)**

**BETWEEN**

**ST. JOHNS COLLEGE OF ENGINEERING & TECHNOLOGY**

**&**

**HIROTOIND TECHNOLOGIES**

**FOR**

**TRAINING, PLACEMENT, SKILL DEVELOPMENT, R&D**

**SERVICES AND OTHER ACADEMIC MATTERS**

**(TO BE SIGNED AND SEALED ON EACH PAGE BY BOTH THE PARTIES)**



HIROTOIND TECHNOLOGIES  
MEMORANDUM OF UNDERSTANDING

This **Memorandum of Understanding** (hereinafter called as the 'MoU') is entered into on this (27/7/2019), by and between

**ST. JOHNS COLLEGE OF ENGINEERING & TECHNOLOGY**, Yerrakota, Kurnool, Yemmiganur, Andhra Pradesh 518360. THE FIRST PARTY represented herein by its **Dr. V. VEERANNA**, Principal (hereinafter referred as 'First Party', the institution which expression, unless excluded by or repugnant to the subjector context shall include its successors — in-office, administrators and assigns).

AND

**HIROTOIND TECHNOLOGIES, THE SECOND PARTY**, and represented herein by its **Mrs. Anusha.G**, Director (hereinafter referred to as "Second Party", company which expression, unless excluded by or repugnant to the subject or context shall include its successors — in-office, administrators and assigns).

(First Party and Second Party are hereinafter jointly referred to as 'Parties' and individually as 'Party') as

**WHEREAS:**

First Party, **ST. JOHNS COLLEGE OF ENGINEERING & TECHNOLOGY** is located in Yerrakota, Kurnool, Yemmiganur, Andhra Pradesh 518360.

St. Johns College of Engineering & Technology (SJCET) was established in the Academic year 2001-2002 with the sole objective of catering to the needs of quality technical education in an area, though remotely situated, bristles with potential for development. A self-financed college sprawling over 27 acres of land of scenic landscape has been laid out to create a unique learning environment. The college is located 5 kms away from Yemmiganur town on Yemmiganur - Kurnool Road.

+91-9985548055

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hirotoind@gmail.com

www.hirotoind.com

16-11-781/40/7, 3rd Floor, Moosarambagh,  
Hyderabad, 500036.

**Vision**

*To be a preferred technical institute by the first generation learners from rural background, the institute in turn will holistically elevate the students into technically strong and ethically sound individual; partnering with them to contribute towards the advancement of community, region, and nation as a whole"*

**Mission**

*Engage all stakeholders, infrastructure to develop technically sound employable human resources to translate our vision into a reality*

Second Party, **HIROTOIND TECHNOLOGIES**, located in the city of Hyderabad was established in the year 2016 and is registered as [www.hirotoid.com](http://www.hirotoid.com). **HIROTOIND TECHNOLOGIES** is a group of expert specialists, consultants, designers and digital marketers experienced in everything Software & IT related. Our mission is to give excellent innovative and supportable arrangements while creating enduring customer connections. Our vision is to set another standards in Digital Marketing and Developing Software's at empowered administrations. The Parties believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.

- 1.1 The Parties intent to cooperate and focus their efforts on cooperation within area of Training, Placement, Education, Consultancy, Research and other Technical matters.
- 1.2 Both Parties, being legal entities in themselves desire to sign this MoU for advancing their mutual interests.

**NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MoU, THE PARTIES HERE TO AGREE AS FOLLOWS:**

**2. CO-OPERATION**

- 2.1 Both Parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the institution and its related wings.
- 2.2 The Parties shall keep each other informed of potential opportunities and shall share all information that may be relevant to secure additional opportunities for one another.
- 2.3 The general terms of co-operation shall be governed by this MoU. The Parties shall cooperate with each other and shall, as promptly as is reasonably practical, enter into all relevant agreements, deeds and documents as may be required to give effect to the actions contemplated in terms of this MoU.

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Hyderabad, 500036.



The terms of cooperation shall be governed by the following conditions between the Parties on case-to-case basis. This MoU shall represent the entire understanding as to the subject matter hereof and shall encompass any prior understanding between the Parties on the subject matter hereof.

### 3. SCOPE OF THE MoU

- 3.1 The talented students from the institutions could play a key role in technological upgradation, innovation and competitiveness of an industry. Both parties believe that close cooperation between the two would be of major benefit to the student community to enhance their skills and knowledge.
- 3.2 **Curriculum Design:** Second party may participate in this process as and when the First Party extends invitation for such activity. The cooperation may be sought in teaching / training methodology and suitably customize the curriculum so that the students fit into the industrial scenario meaningfully.
- 3.3 **Industrial Training & Visits:** Industry and Institution interaction will give an insight in to the latest developments / requirements of the industries; the Second Party may permit the faculty and students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. The industrial training and exposure provided to students and faculty through this association will build confidence and prepare the students to have a smooth transition from academic to working career.
- 3.4 The Second Party will provide its Labs / Workshops / Industrial Sites for the hands-on training of the learners enrolled with First Party.
- 3.5 **Research and Development:** Both Parties have agreed to carry out the joint research activities in the fields of their expertise. The outcome of the R&D would be subject to the INTELLECTUAL PROPERTY section of this MoU.
- 3.6 **Skill Development Programs:** Second Party to train the students of First Party on the emerging technologies in order to bridge the skill gap and make them industry ready and vice-versa.
- 3.7 **Expert Lectures:** Second Party to extend the necessary support to deliver expert lectures to the students of the First Party on the technology trends and in-house requirements and vice-versa.
- 3.8 **Faculty Development Programs:** Second Party to train the Faculties of First Party for imparting training as per the requirement in concerned sector/specialization, if available and vice-versa.
- 3.9 **Training and Placement of Students:** Second party will actively engage to help the delivery of the training and placement of students of the First Party into internships/jobs; and will facilitate placements for the students.
- 3.10 **Consultancies, R&D and other Academic matters:** The Parties will extend cooperation to each other in such a manner that it is mutually beneficial but does not create a conflict of interest on either's part. If such situation arises, the terms mentioned in the ARRIBIKATION section of this MoU would be resorted to.
- 3.11 Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required for offering the Programs on the terms specified herein.
- 3.12 There is no financial commitment on the part of the First Party. However, in case of sponsored/financially supported or externally funded programs, the liability of the First Party will be limited to the extent of financial benefit of First Party or may be decided by the competent authority of First Party in the interest of students.

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- 3.13 Each Party agrees that it shall not, at any time, after executing the activities of this MoU disclose any information in relation to these activities or the affairs of business or method of carrying on the business of the other without consent of both Parties.
- 3.14 It is expressly agreed that First Party and Second Party are acting under this MoU as independent entities, and the relationship established under this MoU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under the terms of this MoU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.

#### **4. INTELLECTUAL PROPERTY**

- 4.1 Nothing contained in this MoU shall, by express grant, implication, Estoppel or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know-how, inventions, patents, copy rights and designs) of the other Party.
- 4.2 The rights of the First Party are reserved through the IPR Policy of the First Party. Notwithstanding anything, any consequence arising out of this MoU would not infringe/contravene any of the provisions of the IPR Policy of the First Party.

#### **5. ARBITRATION**

- 5.1 Any dispute arising with regard to any aspect of this MoU shall be settled through mutual consultations and agreements by both Parties.
- 5.2 In the event of non-resolution of disputes through mutual consultation, the Parties hereby submit to the exclusive jurisdiction of the Telangana Courts of Law. The arbitration shall be conducted in accordance with Arbitration and Conciliation Act of 1996 and the venue of the arbitration shall be in Kota jurisdiction of dispute.
- 5.3 FORCE MAJEURE: In no event shall the Parties be responsible or liable for any failure or delay in the performance of their obligations hereunder arising out of or caused by, directly or indirectly, forces beyond its control, including, without limitation, accidents, acts of war or terrorism, civil or military disturbances, nuclear or natural catastrophes or acts of God.
- 5.4 It is being understood that the Parties shall use reasonable efforts which are consistent with accepted practices in the academia to resume performance as soon as practicable under the circumstances.

**6. DURATION**

- 6.1 This Memorandum of Understanding shall become effective upon signing by both Parties and shall remain in effect for a duration of ONE (1) years. It may be extended for another duration with mutual agreement.
- 6.2 The MoU may be terminated by either Party by giving three months' notice and settling all outstanding dues, if any, within that period.
- 6.3 If a sponsored or joint project is underway at the termination of this MoU, the MoU would be deemed to have been extended till the completion of the Project. At the termination of the MoU or any joint project, any property created in execution of joint projects shall remain *in-situ*.

**AGREED and SIGNED**

For, First Party  
(SJCET, Hyderabad)

  
For Second Party  
(HIT, Hyderabad)

**Annexure**

**The nodal officer or the Contact Persons details:**

**A.1. For the first Party:**

  
Name: **Dr. V. VEERANNA**  
Designation: Principal

Address: Yerrakota, Kurnool, Yemmiganur, Andhra Pradesh 518360  
Email: principal@sjcet.ac.in

**A.2. For the Second Party:**

Name: Mrs. **Anusha.G**  
Designation: Managing Director  
Address: 16-1-78/40/8, 3RD FLOOR, Moosarambagh, Hyderabad, Telangana-36.  
Email: info@hirotind.com

19-20

**MEMORANDUM OF UNDERSTANDING (MoU)**

**BETWEEN**

**ST. JOHNS COLLEGE OF ENGINEERING & TECHNOLOGY**

**&**

**S INNNOVATIONS PVT LTD**

**FOR**

**SKILL DEVELOPMENT, CERTIFIED COURSES,  
OUTCOME BASED TRAININGS, PLACEMENT AND  
RELATED SERVICES**

**# 16-77, 1 st floor, Opp SBI Bank, Sai baba Temple Lane,  
Dilsukhnagar, Hyderabad-500060.**

**Email: smart.hyd4@gmail.com**

**Tel: 040-48590077, +91 8790520044**

## MEMORANDUM OF UNDERSTANDING

This **Memorandum of Understanding** (hereinafter called as the 'MoU') is entered into on this the 21/07/2019 by and between

**ST. JOHNS COLLEGE OF ENGINEERING & TECHNOLOGY**, Yerrakota, Kurnool, Yemmiganur, Andhra Pradesh 518360. Represented herein by its **Dr. V. VEERANNA**, Principal (hereinafter referred as '**First Party**'), the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors in-office, administrators and staff).

**AND**

**S INNOVATIONS PVT LTD**, 16-77, 1<sup>st</sup> floor, Dilsukhnagar, Hyderabad- 500060. and represented herein by its Director **Mr. K. Praveen Kumar**, (herein after referred to as "**Second Party**"), company which expression, unless excluded by or repugnant to the subject or context shall include its successors in-office, administrators and staff).

(**First Party** and **Second Party** are hereinafter jointly referred to as 'Parties' and individually as 'Party') as

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### COMPANY PROFILE

S INNOVATIONS PVT LTD is a group of expert specialists, consultants and designers experienced in everything IT related. Our mission is to give inventive and supportable arrangements while creating enduring customer connections. Our vision is to set another benchmark in data innovation empowered administrations.

### COLLEGE PROFILE

#### **ST. JOHNS COLLEGE OF ENGINEERING & TECHNOLOGY:**

St. Johns College of Engineering & Technology (SJCEI) was established in the Academic year 2001-2002 with the sole objective of catering to the needs of quality technical education in an area, though remotely situated, bristles with potential for development. A self-financed college sprawling over 27 acres of land of scenic landscape has been laid out to create a unique learning environment. The college is located 5 kms away from Yemmiganur town on Yemmiganur - Kurnool Road.

#### Vision

*To be a preferred technical institute by the first generation learners from rural background; the institute in turn will holistically elevate the students into technically strong and ethically sound individual; partnering with them to contribute towards the advancement of community, region, and nation as a whole"*

#### Mission

*Engage all stakeholders, infrastructure to develop technically sound employable human resources to translate our vision into a reality.*

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**WHEREAS:**

- A. First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources and provide each of them with enhanced opportunities.
- B. The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education and Research.
- C. Both Parties, being legal entities in themselves desire to sign this MoU for advancing their mutual interests.
- D. Give related information, its branches, and dimensional information about the industry concerned with whom the MoU is sworn.

**NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MoU, THE PARTIES HERE TO AGREE AS FOLLOWS:**

**I. CO- OPERATION**

- 1.1 Both Parties are united by common interests and objectives and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the institution and its related wings. The Parties shall keep each other informed of potential opportunities and shall share all information that may be relevant to secure additional opportunities for one another.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities of the faculty of First Party providing significant inputs to them in developing suitable teaching / training systems, keeping in mind the needs of the industry, the Second Party.

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- 1.3 The general terms of co-operation shall be governed by this MoU. The Parties shall cooperate with each other and shall, as promptly as is reasonably practical, enter into all relevant agreements, deeds and documents (the 'Definitive Documents') as may be required to give effect to the actions contemplated in terms of this MoU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MoU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.

## **II. SCOPE OF THE MoU**

- 2.1 The budding graduates from the institutions could play a key role in technological up-gradation, innovation and competitiveness of an industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge.
- 2.2 **Curriculum Design:** First & Second Party will share valuable inputs to the in teaching / training methodology and suitably customize the curriculum so that the students fit into the industrial scenario meaningfully.
- 2.3 **Skill Development Trainings:** Industry and Institution interaction will give an insight in to the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. The industrial training and exposure provided to students and faculty through this association will build confidence and prepare the students to have a smooth transition from academic to working career. The Second Party will provide its Labs / Workshops / Industrial Sites for the hands-on training of the learners enrolled with the First Party.

- 2.4 **Value Added Programs:** Second Party to train the students of First Party on the emerging technologies in order to bridge the skill gap and make them industry ready. Both Parties have agreed to carry out the joint research activities in the fields of AI, ML, Embedded Systems, IoT, VLSI, Electric Vehicle, Renewable Energy, Software Domains and any technology domains that the Second Party has expertise through.
- 2.5 **Research and Development:** Both Parties have agreed to carry out the joint research activities in the above fields
- 2.6 **Guest Lectures & Faculty Development Programs:** Second Party to extend the necessary support to deliver guest lectures and coordinate Faculty Development Programs to the Staffs and student community, who have / will enroll with the First Party on the technology trends and in house requirements.
- 2.7 **Placement of Trained Students:** Second Party will actively engage to help the delivery of the training and placement of students into internships / jobs.
- 2.8 **Internship:** Second Party will engage and train the students as per the industrial demands in terms on Internship Programs
- 2.9 **Projects and Research Work:** Second Party will provide the necessary support to the student's community to complete their projects and the research works.

### III. INTELLECTUAL PROPERTY

- 3.1 Nothing contained in this MoU shall, by express grant, implication, Estoppel or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know-how, inventions, patents, copy rights and designs) of the other Party.

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**IV. VALIDITY**

- 4.1 This Agreement will be valid for a period of 1(ONE) years until it is expressly terminated by either Party on mutually agreed terms, during which period, either parties, as the case may be, will take effective steps for implementation of this MoU. Any act on the part of either parties after termination of this Agreement by way of communication, correspondence etc., shall not be construed as an extension of this MoU
- 4.2 Both Parties may terminate this MoU upon 30 calendar days' notice in writing. In the event of Termination, both parties have to discharge their obligations. Any divergence or difference derived from the interpretation or application of the MoU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of the First Party. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdictions.

**AGREED:**

For **ST. JOHNS COLLEGE OF  
ENGINEERING & TECHNOLOGY**

For **S INNOVATIONS PVT LTD**

**PRINCIPAL**  
St. Johns College of Engineering & Technology,  
YEMMIGANUR (M) Kurnool (Dt.) A P  
Authorized Signatory

**S INNOVATIONS PVT LTD**  
HYDERABAD  
Authorized Signatory

<b>ST. JOHNS COLLEGE OF ENGINEERING &amp; TECHNOLOGY</b>	<b>S INNOVATIONS PVT LTD</b>
<b>Mr. Dr. V. VEERANNA(Principal)</b>	<b>Mr K. Praveen Kumar (Managing Director)</b>
Yerrakota, Kurnool, Yemmiganur, Andhra Pradesh 518360	16-77, 1 <sup>st</sup> floor, Dilsukhnagar, Hyderabad-500060
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## Memorandum of Understanding

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Between

ST. JOHNS COLLEGE OF ENGINEERING & TECHNOLOGY

and

**THE STAGE PRODUCTIONS**

This Memorandum of Understanding (MOU) sets for the terms and understanding between the (Principal Name) and the (Company Director name) to **ENTREPRENEURIAL SKILL DEVELOPMENT, OUTCOME BASED TRAININGS, PLACEMENT AND RELATED SERVICES** is entered into on this the 25/07/2019.

### College Profile:

St. Johns College of Engineering & Technology (SJCET) was established in the Academic year 2001-2002 with the sole objective of catering to the needs of quality technical education in an area, though remotely situated, bristles with potential for development. A self-financed college sprawling over 27 acres of land of scenic landscape has been laid out to create a unique learning environment. The college is located 5 kms away from Yemmiganur town on Yemmiganur - Kurnool Road.

### Company Profile:

**THE STAGE PRODUCTIONS**, located in the city of Hyderabad was established in the year 2015. **THE STAGE PRODUCTIONS** is a group of expert specialists, consultants, designers and digital marketers experienced in everything Software & IT & Film Production related. Our mission is to give excellent innovative and supportable arrangements while creating enduring customer connections. Our vision is to set another standards in Digital Marketing and Developing Software's at empowered administrations.